

Join WSP at the P3 Government Conference

December 3-4, 2019
Washington, D.C. | Marriott Marquis

WSP USA provides a full range of advisory and engineering services to the emerging federal P3 market. We are proud to be a Diamond Sponsor of the conference and invite you to visit us at table #3.

Meet our experts at the following events.

Tuesday, December 3

P3 101 Breakfast

7:30 a.m. - 8:45 a.m.
Liberty Ballroom B



Sallye Perrin, senior vice president and strategic director for P3s at WSP, will lead an interactive session designed for those beginning to explore P3s and seeking to better understand where they can be applicable.

The Future of the P3 Market

9:40 a.m. - 10:20 a.m.
Liberty Ballroom A

Sallye Perrin, senior vice president and strategic director for P3s at WSP, will be part of a panel discussion on the challenges, opportunities and solutions in the P3 market, and viable options for state and local governments to deliver on their capital plans.

A Lawyer, an Engineer, and a Program Manager Walk into a P3 Contract ... Technical Documents and Third-Party Best Practices

3:20 p.m. - 4:20 p.m.
Monument Ballroom



WSP's **Brian Shell**, senior technical principal, and **Judah Gluckman**, director of planning and economics, will participate in a discussion on successful strategies employed to wrangle your technical team and produce strong technical

specifications, third party agreements, contract drawings, and reference document packages that are aligned and appropriate for alternative delivery projects.

Microgrid Developments (Part 1): Opportunities in Rail, Transit and Airport Infrastructure

3:20 p.m. - 4:20 p.m.
Archives Ballroom



Philip Jonat, senior engineer at WSP, will present on how to leverage innovative business models and P3s to protect transit infrastructure and help modernize the grid.

Why Do a P3? Building the Business Case

3:20 p.m. - 4:20 p.m.
Liberty Ballroom B



Mark Polston, principal consultant for alternative delivery advisory services at WSP, will join a panel of experts to discuss the elements that must be considered as the public builds out the business case for a public-private partnership.

Best Practices in Risk Allocation

4:30 p.m. - 5:30 p.m.
Liberty Ballroom B



Deborah Brown, vice president and director of alternative delivery advisory services at WSP, will participate in a panel discussion on the critical links between effective risk transfer and incentives impacting both the private partner selection process and the successful implementation of the project concession agreement.

Join WSP at the P3 Government Conference

December 3-4, 2019
Washington, D.C. | Marriott Marquis

Wednesday, December 4

Top 10 Issues When Procuring a P3

9:00 a.m. – 10:00 a.m.

Liberty Ballroom B



WSP's **Sallye Perrin** senior vice president and strategic director for P3s, and **Mike Kirk**, senior vice president of alternative delivery, will participate on a panel about how to navigate the procurement process and identify actions owners can take to anticipate issues and achieve resolution so that your P3 procurement will be successful.

Roundtable: Future of Power Infrastructure

9:00 a.m. – 10:00 a.m.

Mint Room



WSP's **Julian Gonsalves**, consultant; **Adrienne Heller**, senior economist; **Philip Jonat**,

senior engineer; and **Darcie Soltis**, consultant; will discuss some of the changes being seen in the power sector along with the technical, financial and procurement-related factors affecting the future of power infrastructure development.

Electric Vehicle Infrastructure Development

10:30 a.m. – 11:30 a.m.

Archives Ballroom

Phil Jonat, senior engineer at WSP, will join a panel exploring innovative ways to think about electric vehicle infrastructure and bidirectional batteries, along with how these technologies can provide value to the grid, such as resilience, and introduce new revenue streams to support capital investment.

Best Practices in Deal Structuring & Contract Management

1:15 p.m. – 2:15 p.m.

Liberty Ballroom B



Jodie Misiak, service area manager for strategic initiatives for alternative delivery advisory at WSP, will participate in a panel discussion on best practices and new approaches in the structuring of the deal and the management and oversight of the contract for long-term success of a P3.

Public-Private Partnership and NEPA

1:15 p.m. – 2:15 p.m.

Capitol Ballroom



WSP's **Manisha Patel**, assistant vice president of environmental policy; **Larry Pesesky**, senior vice president; and **Adrienne Heller** senior economist; will present an overview of the fundamental requirements of environmental

review under the National Environmental Policy Act (NEPA), as well as successful practices for how environmental commitments are kept in P3 and design-build contracts.

How Do I Keep a P3? Monitoring and Partnership for the Long Term

2:30 p.m. – 3:30 a.m.

Liberty Ballroom B

Sallye Perrin, senior vice president and strategic director for P3s, will moderate a panel focused on tips and ideas from those who have lived and are still living with a P3 agreement.

About WSP USA

WSP USA is the U.S. operating company of WSP, one of the world's leading engineering and professional services firms. We design lasting solutions in the buildings, transportation, energy, water and environment markets. Our firm is committed to solving challenges in the P3 market through innovative planning and design, extensive knowledge of federal permitting processes, and a unique understanding of alternative delivery methods. We deliver value to our clients through deep industry understanding combined with local insight, access to senior advisors with government leadership experience, and an integrated package of professional services across every infrastructure class.



CONTACT US

USADVISORY@WSP.COM

WSP USA
1015 HALF STREET SE
SUITE 650
WASHINGTON, DC 20003

+1-202-783-0241