



Question the
existing
*Imagine the
impossible*
Create the
enduring

WSP is one of the world's leading engineering professional services consulting firms, bringing together approximately 48,000 talented people globally. We are technical experts who design and provide strategic advice on sustainable solutions, engineering projects that will help societies grow for lifetimes to come.

Our Guiding Principles

- We value our people and our reputation. We are locally dedicated with international scale.
- We are future-focused and challenge the status quo.
- We foster collaboration in everything we do.
- We have an empowering culture and hold ourselves accountable.

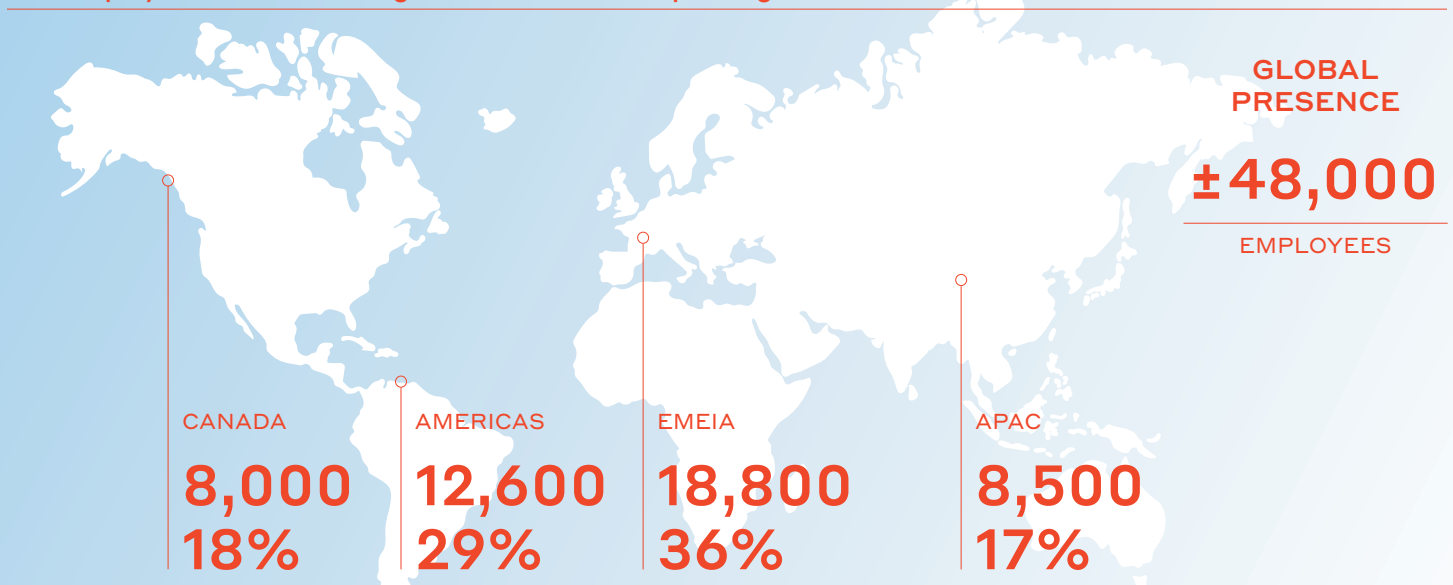
Our Belief

For societies to thrive, we believe that we must all hold ourselves accountable for tomorrow.

Our Purpose

We exist to future-proof our cities and environments.

Our Employees* and Percentage of Net Revenues** per Region



*As at March 31, 2019

**Based on 2018 net revenues; non-IFRS measures.

Financial Highlights

REVENUES (CAD)



NET REVENUES (CAD)*



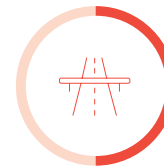
ADJUSTED EBITDA (CAD)*



*Non-IFRS measures

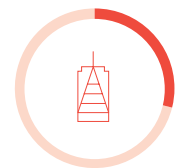
**Includes Industry, Resources and Power & Energy

2018 Net Revenues* by Market Segment



52%

TRANSPORTATION & INFRASTRUCTURE



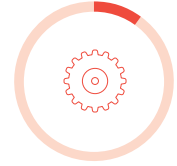
28%

PROPERTY & BUILDINGS



10%

ENVIRONMENT



10%

INDUSTRY & ENERGY**

2019-2021 Global Strategic Plan: Financial Ambitions

8.0B
to 9.0B

Net Revenues
(CAD)*

> 10%

Annual Net
Revenues Growth
(Organic and
Acquisitions)

14.0%
to 15.0%

Adjusted EBITDA
Margins*

< 80
days

Days Sales
Outstanding
(DSO)*

1.0x to
2.0x

Net Debt/Adjusted
EBITDA*

65,000

Employees

*Non-IFRS measures

Analyst Coverage

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