



Question the  
existing  
*Imagine the  
impossible*  
Create the  
enduring



WSP is one of the world's leading engineering professional services consulting firms, bringing together approximately 49,900 talented people globally. We are technical experts who design and provide strategic advice on sustainable solutions, engineering projects that will help societies grow for lifetimes to come.

**Our Guiding Principles**

- We value our people and our reputation. We are locally dedicated with international scale.
- We are future-focused and challenge the status quo.
- We foster collaboration in everything we do.
- We have an empowering culture and hold ourselves accountable.

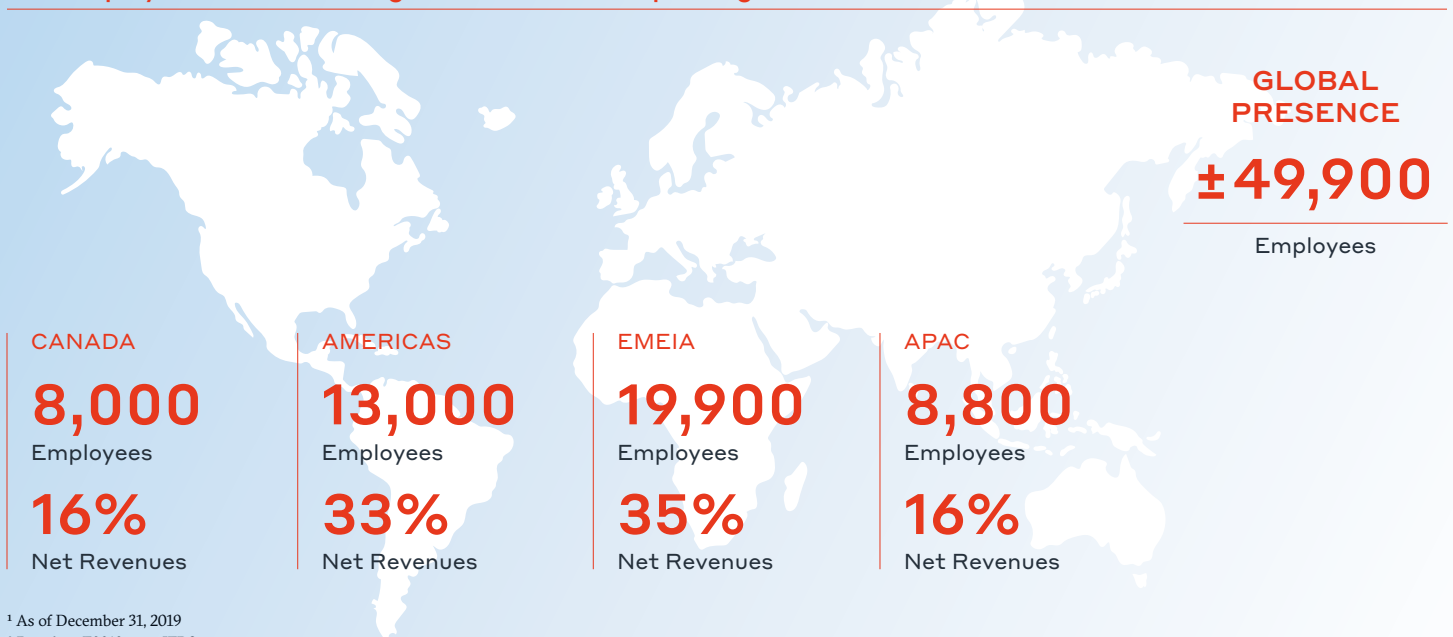
**Our Belief**

For societies to thrive, we believe that we must all hold ourselves accountable for tomorrow.

**Our Purpose**

We exist to future-proof our cities and environments.

**Our Employees<sup>1</sup> and Percentage of Net Revenues<sup>2</sup> per Region**



<sup>1</sup> As of December 31, 2019  
<sup>2</sup> Based on F2019; non-IFRS measures

## Financial Highlights

### REVENUES (CAD)



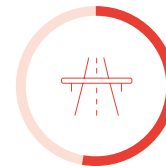
### NET REVENUES (CAD)<sup>1</sup>



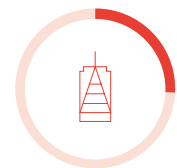
### ADJUSTED EBITDA (CAD)<sup>1</sup>



## 2019 Net Revenues<sup>1</sup> by Market Segment



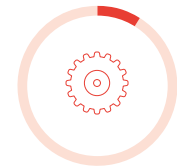
TRANSPORTATION & INFRASTRUCTURE



PROPERTY & BUILDINGS



ENVIRONMENT



INDUSTRY & ENERGY<sup>2</sup>

## 2019-2021 Global Strategic Plan: Financial Ambitions

**8.0B  
to 9.0B**

Net Revenues  
(CAD)<sup>1</sup>

**> 10%**

Annual Net  
Revenues Growth  
(Organic and  
Acquisitions)

**15.0%  
to 16.0%**

Adjusted EBITDA  
Margins<sup>1</sup>

**< 80  
days**

Days Sales  
Outstanding (DSO)<sup>1</sup>

**1.0x  
to 2.0x**

Net Debt/Adjusted  
EBITDA Ratio<sup>1</sup>

**65,000**

Employees

## Analyst Coverage

**Chris Murray, P.Eng., CFA**  
AltaCorp Capital Inc.

**Yuri Lynk, M.Sc., CFA**  
Canaccord Genuity

**Jacob Bout, CFA**  
CIBC World Markets

**Benoît Poirier, CFA**  
Desjardins Securities

**Mona Nazir, MBA**  
Laurentian Bank Securities

**Devin Dodge, CFA**  
BMO Capital Markets

**Maxim Sytchev, M.Sc.**  
National Bank Financial

**Frederic Bastien, CFA**  
Raymond James Ltd.

**Derek Spronck, MBA**  
Capital Markets

**Mark Neville, CFA**  
Scotia Capital

**Michael Tupholme, CFA**  
TD Newcrest

## Leadership Team

**Alexandre L'Heureux**  
President and Chief  
Executive Officer

**Alain Michaud**  
Chief Financial Officer

## IR Contact

**Isabelle Adjahi**  
Senior Vice President,  
Investor Relations and  
Corporate Communications

**isabelle.adjahi@wsp.com**  
+1 438 843-7548

**WSP Global Inc.**  
1600 René-Lévesque Blvd. W.  
11<sup>th</sup> Floor  
Montreal, Quebec  
Canada H3H 1P9

<sup>1</sup> Based on F2019; non-IFRS measures

<sup>2</sup> Includes Industry, Resources and Power & Energy